



Tanvir Israque

BUSINESS DEVELOPMENT EXECUTIVE

CONTACT

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status.salesdata.cc

EDUCATION

North South University
BBA in Finance
CGPA 3.79 / 4.00
2020 – 2026 · Awarded 13 May 2026

BAF Shaheen College, Jashore
HSC in Science
GPA 4.75 / 5.00
2017 – 2019

International Indian School, Tabuk
Secondary Certificate in Science · Saudi Arabia
GPA 9.4 / 10
2014 – 2016

IELTS ACADEMIC

OVERALL · CEFR C1

7.5

LIST.

7.5

READ.

8.5

WRIT.

7.0

SPEAK.

7.5

Tested December 2025

LANGUAGES

Bengali Native
English Fluent (C1)

PROFILE

Finance graduate and Business Development Executive with over two and a half years of experience in business development, sales governance and operations. Skilled in joint venture feasibility analysis, revenue projections, CRM management and client relations. Conceived and built **SIMPLETREE (formerly PropertyPulse)**, a full-stack, AI-assisted platform that runs the complete real estate client journey, showing a proven ability to turn business problems into working technology.

EXPERIENCE

Business Development Executive

07/2024 – Present

SpaceZero Limited · VolumeZero Limited · Simpletree · Dhaka · Architecture, property development & design

- Led cross-departmental work that identified **3 new growth opportunities** aligned with company sales strategy.
- Conducted **joint venture feasibility analyses** that informed directors' decisions on new partnerships.
- Prepared **revenue projections** used in company financial planning and strategic decision-making.
- Managed a diverse client portfolio, driving consistent engagement and long-term retention.
- Oversaw CRM operations and reporting, giving senior management actionable pipeline and performance insights.
- Conceived, designed and delivered **SIMPLETREE**, the company's internal platform for leads, unit inventory, payment schedules, dues recovery and sales intelligence.
- Automated payment document extraction and lead scoring by integrating **AI** into core sales operations.

Business Development Intern

01/2024 – 06/2024

SpaceZero Limited · Dhaka

- Supported sales and business development operations across projects.
- Offered a permanent role within six months.*

Team Leader

07/2019 – 03/2023

Young Economists' Forum, North South University · Student-led economic research & advocacy

- Managed a team of **20+ members**, delegating tasks to maximise project efficiency.
- Led campus events and workshops that significantly improved engagement and reach.
- Secured **three event sponsorships** through academic and corporate partnerships.

KEY ACHIEVEMENTS

- Champion, Idea Innovation Competition

First place, for creative problem solving and innovation.
- Champion, Digital Healthcare Award

Recognised for innovation in digital healthcare solutions.
- Operational Growth & Efficiency

Recognised for initiatives that raised operational efficiency and helped secure investment for growth.

SKILLS

BUSINESS & FINANCE

- Financial modelling
- JV feasibility
- Revenue projection
- Sales governance
- CRM
- Partnerships
- Market research

TECHNOLOGY

- React
- TypeScript
- Node.js
- PostgreSQL
- Google Cloud
- AI integration
- OCR
- Systems design

ACADEMIC FOCUS

- I Business Information Systems
- II Digital Transformation
- III Systems Architecture
- IV AI-Driven Business Automation

PROJECTS

SIMPLETREE (formerly PropertyPulse)

2025 – Present

Client Journey & Sales Governance Platform · built for SpaceZero Limited

A full-stack real estate platform I designed and built. It follows every client from first enquiry to after-sales on one shared record, with AI assistance that always stays under human review.

LIVE DEMO<https://status.salesdata.cc>

LOGINUsername **Demo2026** · Password **Demo202026** (case sensitive)

Lead management

Enquiry qualification, instant allocation, role-targeted alerts, daily follow-up dashboard, full lead-journey timeline.

Knowledge Hub

Document-grounded AI answers with source citations, contract extraction, human approval of AI changes.

Collections

Unified customer records, dues tracking, recovery workflows, branded multi-unit statements, construction milestones.

AI assistance

Lead summaries and next steps, Bangla/English voice notes with AI polish, AI extraction of scanned payment documents.

Sales & inventory

Available units, live stacking plans, brochure tracking, offline media, payment-schedule PDF export.

Security & governance

Server-side role permissions, email OTP, PIN lock, rate limiting, audit logs; desktop and mobile (PWA).

- React
- TypeScript
- Vite
- Tailwind CSS
- Node.js / Express
- OpenAPI
- PostgreSQL
- Drizzle ORM
- Google Cloud

Sustho Thaki

2023 – 2024

Healthcare technology platform for digitising patient medical records · tinyurl.com/susthothaki2026

- Developed a 4-stage action plan to address medical negligence and fragmented patient information.
- Designed a solution giving healthcare institutions immediate access to patient histories, using **OCR** to digitise paper records.
- Designed a user-centric mobile app with smart notifications and medication management.
- Created a tiered subscription model for individual, organisational and government users.

EcoTech

2023 – 2024

Renewable energy startup addressing fossil fuel dependency · tinyurl.com/ecotech2026

- Conceptualised and designed three products: **Luma Roof, Re Power and Hydro Flow**.
- Conducted market analysis and consumer surveys, identifying strong demand for eco-friendly solutions.
- Built a targeted marketing strategy and financial projections showing a **1.8-year payback period**.